



KAHRMM

Kansas Association for Healthcare
Resource & Materials Management

July 2021

President's Message – KAHRMM Events Are in the Works

I hope the summer finds everyone doing well and things are going along as planned. I think we are finally ready to try to move forward with KAHRMM events and look forward to seeing everyone again.

The KAHRMM Board met on June 16 via a conference call. We tentatively set Oct. 4, 2021, as the date for the KAHRMM golf tournament and fall education program, likely to be held in Salina. This will be our first face-to-face event since CPE of 2019. Once we have more program details and have confirmed the dates, we encourage KAHRMM members to mark their calendars and plan to attend. The KAHRMM Board welcomes your input on KAHRMM events moving forward. Central Plains Expo is no longer in existence, and we would like to host another conference, vendor show and possibly offer CEUs for other staff members in our facilities. As of now, we have set Oct. 4, 2021, as the date of our event in Salina.

For those who are interested, the AHRMM21 Conference and Exhibition is moving from Boston, MA, to Nashville, TN. Attendees have the option to participate either virtually or in person. The Nashville dates are Aug. 23-25, 2021. Virtual dates will be listed as well, and a recording of the program will be available for purchase for a period of time after that.

I am working on a policy to allow vendors to publish articles in the *KAHRMM Newsletter* in the future. If anyone has policies or information on this sort of thing, any help is appreciated.

I hope to see everyone soon, and thank you for all you do!

--Mike Morgan

Transformation of a Storeroom

When I interviewed for the position of director of purchasing at Ness County Hospital, I don't think they realized how much I meant it when I said, "I love to organize." I was hired by NCH two years ago, and the first thing I wanted to do was tackle the functionality of the storeroom.

The space I had to work with was cluttered with boxes, had overcrowded shelving units and poor lighting. I thought to myself, "How can I improve the workflow of this area?" I wanted to make it as easy as possible for staff to come in and quickly find what they need. My top priority is making sure the right supplies are available when our patients need them.

Ness County Hospital District #2 Storeroom - Before



I began by creating more space between the shelving units, installing LED lighting, and optimizing shelf space by removing unnecessary inventory.

I asked clinical staff what didn't make sense to them or if they had frustrations with the current set-up. With the use of a tape measure and scotch tape, I marked where the shelves would be placed to help visualize the space. I wanted the products placed logically based on the type of care the patient was receiving. I separated the products by type, separated by the following areas: housekeeping, personal hygiene, incontinence, needles and syringes, apparel, ambulatory and emergency equipment, respiratory, orthopedic, urological, and wound care.

Next, I reduced SKUs of similar items in order to standardize the products and make more space. With the updated item master list, I exported labels to be used with a magnet-to-magnet strip kit. I wanted a system that utilized a removable label and identified the product easily, making room for new products when needed. The magnetic label has been a great solution for this challenge.

I opted for clear containers because I find color coding can become too distracting. Staff tend to recognize the packaging of the product itself, and I wanted them to see the contents within the containers at first glance.

Ness County Hospital District #2 Storeroom – After



I received my storeroom knowledge through my college years working in the science of nutrition storeroom in Justin Hall at Kansas State University. My supervisor taught me to be efficient, take pride in tidiness, and be a helping hand to anyone I encounter. Although it was years ago, that experience helped me prepare for the work I do today.

When I was hired, I was told materials management is one of the few roles in the hospital touching every department on a daily basis. My hope is I can provide less stress and confusion for staff so they can quickly get back to providing great care to our patients through strategic organization.

--Kari Mellies

COVIDCRISIS

Communication #6



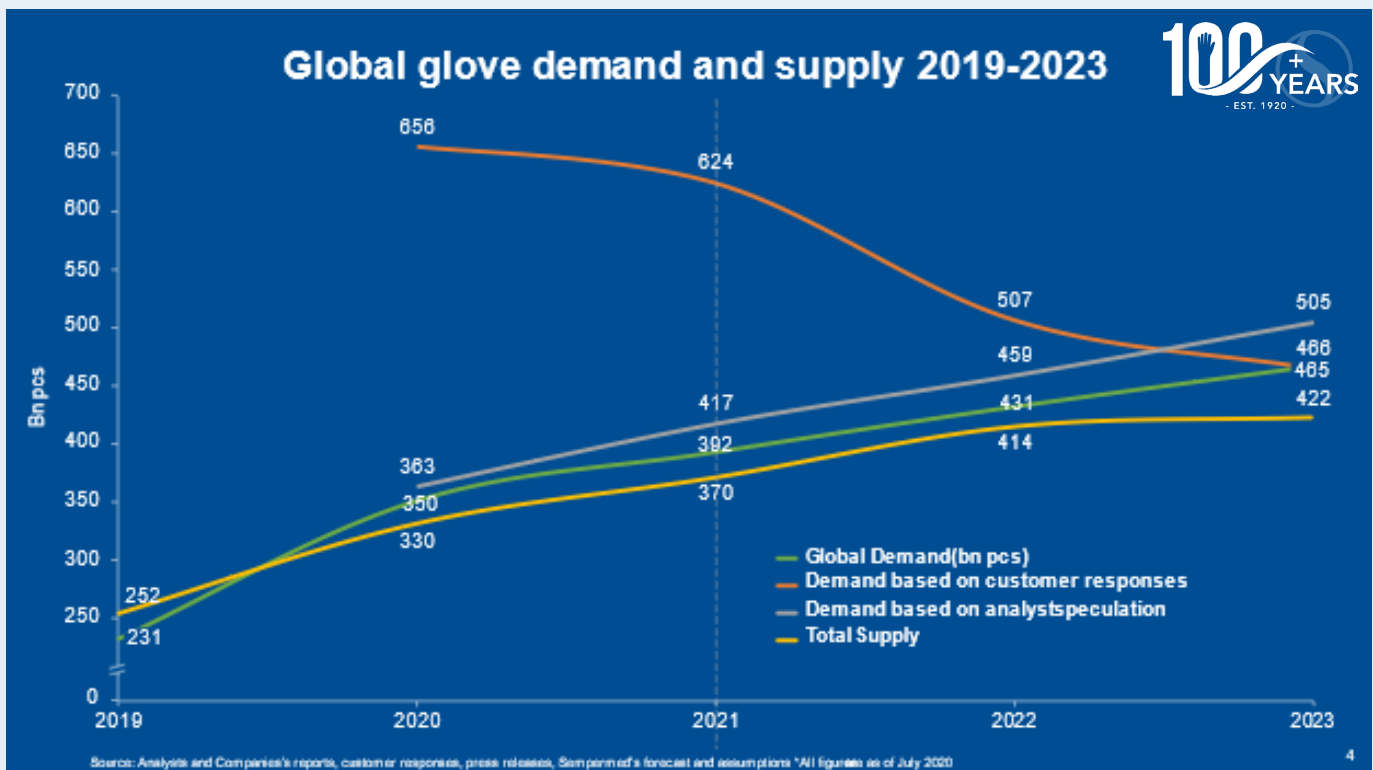
June 18, 2021

Covid-19 is having a significant impact on the global supply chain for PPE. The strain on the supply chain is still being felt this year. This is your regular communication to keep you informed of the changes occurring in this dynamic situation.

GLOVE SUPPLY

Still uncertain and strained due to new factors.

- As the chart below indicates, there is still an overall shortfall between global demand and total supply.
- While some distributors currently have ample inventory levels, they need to be aware of new circumstances that will potentially affect supply going forward.
- Most of the world's supply of disposable gloves are produced in Malaysia.
- Glove manufacturing is impacted by the current lockdown in Malaysia due to a recent Covid outbreak. An emergency movement control order is in place (MCO). Factories are being held to 60% workforce which is affecting overall production output.
- Our factory is producing at an all time high.
- Additional products are in the 510k process to expand our current product offerings.
- Some products have been removed from allocation.
- Due to production optimization, fewer heavy weight and extended cuff gloves are available.
- To meet increased demand, new nitrile lines being installed in our Malaysian factory will provide additional glove capacity at the end of the year.
- Over the past year, Customs Border Patrol has banned imports from several Malaysian factories which has impacted the overall supply available to ship into the United States.





SUPPLY CHAIN

Ongoing issues with shipping continue to plague the already weary supply chain for gloves.

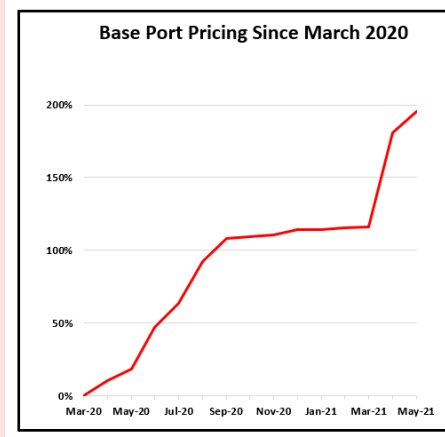
LTL (less than truckload) freight:

- Delivery constraints including driver shortages and an overabundance of freight have crept into LTL freight impacting deliveries.
- Carriers normally operate at 97% on time delivery (OTD) rates and some are now reporting in the 70% OTD range.
- If guaranteed OTD is required, air freight can cost more than 10 times the cost of ground transportation.
- May 2020 to May 2021 Spot oil rates have increased 95% and diesel prices have increased 34%.
- There may be an increase in carrier damages since LTL hubs will be working faster to alleviate backlogs.

Ocean Freight

Continues to be an unprecedented and exasperating situation.

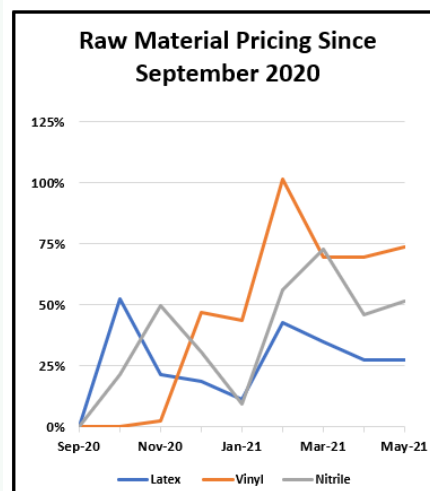
- Blank sailings point to ocean space shortages well into the summer as there is an extremely serious space crunch.
- Container capacity shortages show no sign of easing freight rates as demand continues to exceed available slots and containers.
- Yantian port, one of the world's top ports expects delays due to China Covid outbreak.
- Frenzied container market shows that costs to ship goods from China are still rising.
- Freight forwarders are reporting record charter rates that signal the extreme vessel shortage which is a major negative for cargo shippers.
- Peak shipping season is expected to start early this year as the backup of container ships anchored off the coast of California persists. The California congestion equates to ships unable to return to Asia to load new cargo. This will result in longer delays, higher freight rates and a cap on how much can be shipped at any price.



Trans-Pacific container rates reach all-time highs as June general rate increases stick. Some container rates have increased over 250%.

RAW MATERIAL PRICING

- Since September of 2020, raw material costs of latex, nitrile, and vinyl increased 50-100%. Recently, raw material costs have decreased from their highest levels.
- Although raw material costs are a major contributing factor of the finished goods pricing for gloves, two other significant components contribute as well. They are energy (which includes labor, transportation, oil/fuel, and factory power) and currency exchange rates.
- Any decrease in raw material pricing is most likely to be offset by increases in transportation costs.
- There is no way to predict the future pricing outcome with raw material reductions and transportation increases.



SUSA will continue to be transparent with our distribution partners and will pass along increases and decreases commiserate with what we are experiencing.

AHRMM Update – Three Options for Participating in a AHRMM Educational Event

AHRMM is offering three ways to participate in its educational programs. AHRMM21 (in-person conference) and AHRMM21+ (virtual conference) are the leading education and networking events for the health care supply chain. The events bring together providers, affiliates, academics and vendors for three days of insightful keynotes, practical learning labs, new product presentations and face-to-face discussions and networking activities.

In-Person

AHRMM21 Health Care Supply Chain Innovate. Engage. Connect, Aug. 23-25, has been moved from Boston, MA to Nashville, TN. Learn about the latest in health care supply chain trends, tools and resources to build a more connected, resilient and efficient health care supply chain.

Virtual

If you are unable to attend the in-person conference, AHRMM will offer a virtual conference Sept. 14-16. During the virtual conference, you can view the recording of the Nashville session, as well as new sessions.

In-Person AND Virtual (Hybrid)

A third option is to attend both the in-person and virtual hybrid for maximum education, resources and networking opportunities.

For the lowest registration rates, register from May 25 to June 28 and receive the early bird rates. Want to learn more? [The AHRMM21 web pages](#) include information on rates, education and general sessions, continuing educations credits, conference educational tracks, CMRP examination, hotel and travel, and the full agenda of the AHRMM 21 Virtual Conference. The website also contains FAQs, conference tips, justification tools and tips, as well as scholarship opportunities.

Join your friends and colleagues for an outstanding program, renew old friendships and make some new friends. See you soon in Nashville!

HealthCare Vacancies and Turnover in Kansas

This article was published by the Kansas Hospital Association in the June 25th issue of KHA's *Current Report* newsletter.

Published this week, the [Kansas Health Care Workforce Report](#) information is gathered from various sources to help Kansas Hospital Association members illustrate health care workforce challenges and advocate for initiatives that overcome barriers. The 2021 KHA Workforce Survey is the primary resource; providing vacancy and turnover rates for 32 positions and highlighting those most in-demand statewide and regionally. With this information, hospital and health system leaders gain a better understanding of the current workforce environment as well as what to expect in the future. The data is designed to inform strategies for recruitment and retention to ensure Kansas hospitals have the capacity to support the health of their local communities.

KAHRMM Calendar of Events

July 12, 2021

Early Bird Registration Extended Deadline to Save \$200

[AHRMM21 Conference and Exhibition](#)

July 22, 2021

AHRMM Webinar

Cost: AHRMM Members Free/Non-members \$49

CEC Contact Hours: One

[Improve Clinical Care and Financial Outcomes for an At-Risk Population](#)

Aug. 23-25, 2021

Change of Dates and Venue

[AHRMM21 Conference & Exhibition](#)

Nashville, TN

Sept. 9-10, 2021

[KHA Annual Convention & Trade Show](#)

Wichita

Sept. 14-16, 2021

[AHRMM21 Virtual Conference](#)

Oct. 3-9, 2021

[National Health Care Supply Chain Week](#)

The KAHRMM Bulletin Board

AHRMM Conference 2021: *AHRMM21 Health Care Supply Chain Innovate. Engage. Connect.* **Change of dates and Venue. The new dates are Aug. 23-25 in Nashville, TN.** Visit the [AHRMM21 web pages](#) for more information.

AHRMM21 Conference Early Bird Registration Deadline Has Been Extended: For the best rates to attend the *AHRMM21 Conference*, [REGISTER](#) by July 12 to save \$200.

KAHRMM Membership: The KAHRMM Board has elected to extend your membership into 2021 if you paid your 2020 membership before the end of 2020. **The new amount for dues is \$50 and \$75 after Sept. 30.** Please see the [2021 KAHRMM Membership Form](#) on [KAHRMM's website](#).

AHRMM MEMBERSHIP: Consider becoming an [AHRMM member](#) for access to abundant information and resources. Explore [AHRMM's website](#).

If you have updates from your Supply Chain you would like to share with your KAHRMM peers, please send them to [Cindy Howard Reeves](#).

PLEASE VISIT the [KAHRMM WEBSITE](#).

KAHRMM Board of Directors

[Mike Morgan](#), CMRP, President, McPherson, (620) 241-2251

[Lori Knoeber](#), CMRP, President-Elect, Salina, (785) 452-7497

[Craig Rohleder](#), Immediate Past President, Hays, (785) 623-5838

[Teresa McHenry](#), Secretary, NW Representative, Ellsworth, (785) 472-3111

[Chrissy Fink](#), RN, CMRP, Treasure, SC Representative, Salina, (785) 452-7949

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[Larry Wenthe](#), Vendor Representative, Tescott, (785) 392-7644

Ambassador: [Cindy Howard-Reeves](#), Ulysses

Advisory Council

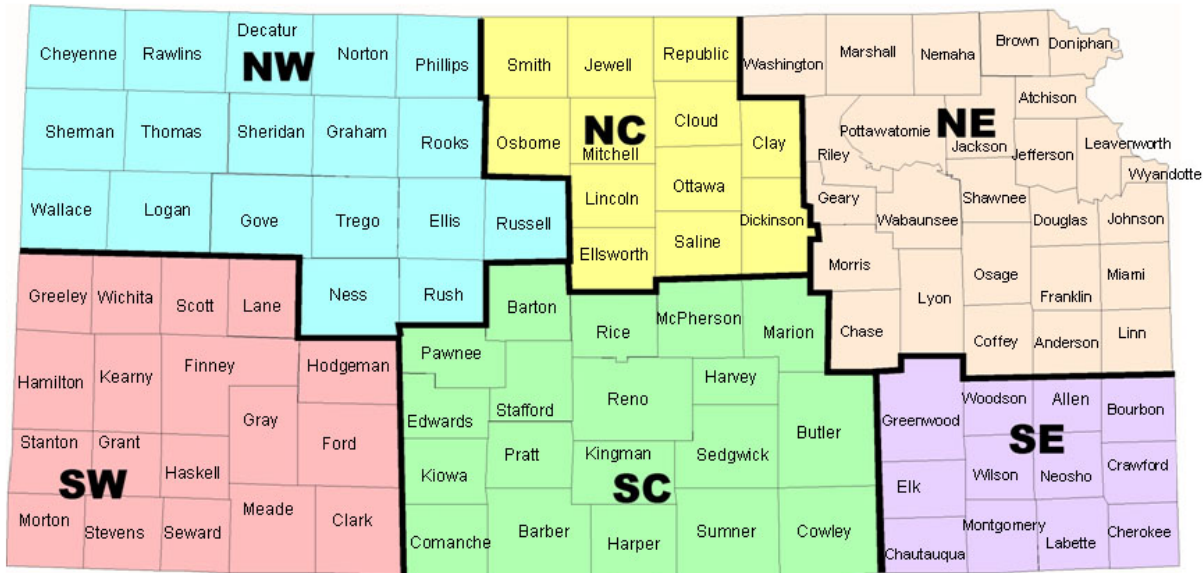
- [Rebecca Flora](#), Phillipsburg;
- [Randy Lott](#), Salina;
- [Dale Montgomery](#), FAHRMM, Hays;
- [Corey Schmidt](#), CMRP, Shawnee; and
- [Cindy Howard-Reeves](#), Ulysses

KHA Liaison: [Bruce Frerking](#), Overland Park

Committees

- **Central Plains Expo:** [Mike Morgan](#) and [Randy Lott](#)
- **Chapter Affiliation:** [Cindy Howard-Reeves](#)
- **Finance:** [Chrissy Fink](#) and [Mike Morgan](#)
- **Golf:** [Randy Lott](#) and [Dale Montgomery](#)
- **Marketing:** [Mick Pond](#)
- **Membership:** [Lori Knoeber](#)
- **Newsletter:** [Cindy Howard-Reeves](#)
- **Program and Continuing Education:** [Lisa Feil-Neavitt](#) and [Tammy Jackson-Noland](#)
- **Scholarship:** [Chrissy Fink](#), [Mike Morgan](#) and [Lisa Feil-Neavitt](#)
- **Special Olympics:** [Dale Montgomery](#) and [Randy Lott](#)

KHA DISTRICT MAP



KAHRMM Mission

The Mission of the Kansas Association for Healthcare and Resource Management is to advance the profession of health care purchasing and materials management by:

- Assisting members through training and mentoring opportunities which promote excellence
- Establishing proactive, collaborative partnerships through networking
- Promoting high ethical standards

KAHRMM Code of Ethics

- Consider first, the interests of our hospitals in all transactions and to carry out and believe in its established policies.
- Buy without prejudice, seeking to obtain the maximum ultimate value for each dollar of expenditure so the patient may receive the best care possible at as low a cost as possible.
- Be receptive to competent counsel from our colleagues and to be guided by such counsel without impairing the dignity and responsibility of that office.
- Respect our obligations and to require that obligations to us and to our hospitals be respected, consistent with good business practice.
- Subscribe to and work for honest truth in buying and selling, and to denounce all forms and manifestations of commercial bribery.
- Decline personal gifts or gratuities that might in any way influence the purchase of materials.
- Avoid sharp practice.
- Give a prompt and courteous reception, as conditions permit, to all who call on a legitimate business mission.

KAHRMM

Kansas Association for Healthcare
Resource & Materials Management

Allied with the Kansas Hospital Association



2021 Membership Form

Active, voting memberships are available to persons professionally engaged in health care purchasing, resource or materials management; group purchasing organizations; as well as medical manufacturers, vendors or distributors. Membership may also be obtained by those professionals in other healthcare related settings not mentioned.

I hereby apply for membership in KAHRMM and/or AHRMM and certify that I meet the membership requirements.

Name (please print): _____ Title: _____

Employer Name: _____

Address: _____

City: _____ State: _____ Zip: _____ County: _____

Phone: Work _____ Cell _____ Home _____

Email: _____

Signature: _____ Date: _____

Hospital Employee _____ Healthcare Supplier _____ AHRMM Member _____

KAHRMM / AHRMM One-check option: AHRMM membership is not required for KAHRMM membership. As a service to our membership, KAHRMM will coordinate your AHRMM membership renewal payment. Select your KAHRMM and AHRMM membership options below, and send one check to KAHRMM for the total amount. **When your AHRMM membership is due to renew, send your AHRMM membership renewal notice / invoice to the AHRMM Treasurer and your AHRMM dues will be paid.**

KAHRMM \$50 _____ After Sept 30th \$75 _____ New or Renewal Member (please circle)

Note: Due to the initial AHRMM membership questionnaire, new AHRMM applicants are encouraged to join on-line at the AHRMM website (www.AHRMM.org). After your first year of AHRMM membership is complete, use the One-check option to renew your AHRMM membership.

AHRMM Renewal Membership Categories (Select one category - see AHRMM website for membership category descriptions)

Supply Chain Provider _____ \$165.00 Affiliate / Supplier _____ \$240.00 Military _____ \$165.00
Supply Chain Executive _____ \$220.00 Young Professional Associate _____ \$135.00
Full-time Student _____ \$109.00 Retiree _____ \$109.00

CMRP Year Earned _____

AHRMM Fellow Year Earned _____

KAHRMM	\$	_____
Renewal AHRMM	\$	_____
Total Check Amount	\$	_____

Make check payable to **KAHRMM** and mail to:

Chrissy Fink, RN, CMRP
Materials Management
Salina Regional Health Center
400 S Santa Fe
Salina KS 67401

Check # _____ Date Received _____

To renew with credit card, please contact Chrissy at cfink@srhc.com.