



**KAHRMM**  
Kansas Association for Healthcare  
Resource & Materials Management

## **September 2021**

### **President's Message – Education Updates**

I just returned from the AHRMM convention in Nashville on Aug. 23-25, where I, along with Dale Montgomery, accepted another Diamond Chapter award from AHRMM on behalf of KAHRMM for 2020-2021. Our group, along with a group from Washington State area, is now the longest at maintaining that status. I think we are now at nine years running. They are at 10 years. Thank you to everyone that helps make that possible, and thank you for maintaining your memberships. A special thank you goes to Cindy Howard-Reeves for gathering all the information and data to submit to the AHRMM committee to be considered for the award.

We are continuing to plan a [Golf for Education and educational event](#) for Oct. 11-12, in Salina. We are monitoring the guidelines for the COVID variant for any possibility of canceling the event. We have vendors, speakers and several members interested in the program.

Please reserve your room, and we will provide a safe, fun and educational event. At this point, I don't know if we can provide CEUs, but I think the information gained will still be worth your effort. Look for more information in this newsletter about the event.

*--Mike Morgan*

### **Takeaways from the AHRMM Conference: Lessons Learned?**

As you can imagine, the majority of the sessions at the AHRMM conference recently centered around, or at least ended up, talking about how the healthcare supply chain handled (and unfortunately still is handling) the COVID-19 pandemic.

As you all know, our supply chain has never been as visible or under as much scrutiny as it has been over the last 18 months or so. Most of this is because of disruptions and unprecedented demand increases globally, not just in our country or even in our local areas. Things that are usually inexpensive and easy to get were all of a sudden hard to source and became expensive. Most of this was due to a major disruption in manufacturing and logistics with COVID running rampant in the manufacturing areas.

Then, the industry put protective allocations on getting the supplies and personal protective equipment hospitals needed, which worked fairly well in some cases, but left rural health care facilities, nursing homes and other long-term care facilities unable to provide necessary supplies. Nearly all of these types of health care facilities had never purchased most of this type of PPE. If they had, they may have had a case on hand that lasted them years in some cases.

Currently, we are now experiencing other shortages that aren't PPE. Oxygen in some areas of the country, anesthesia circuits are a couple of things that come to mind.

The following are the things I heard from the speakers' sessions that I attended:

- We need to be more agile and more flexible in using other vendors (hopefully contracted if possible). This will help protect your facility financially and keep vendors accountable.
- When using non-traditional suppliers, develop a process to vet these vendors. In our case, our group purchasing organization was very helpful distributing information, including a list of vendors they had previously vetted for their members.
- Make your vendor a strategic partner by holding them accountable and you accountable to them. Collaborate with them for future disaster planning. Consider storage options, product rotation and action plans. Some vendors and distributors are offering off-site stockpile options, as well as medical-grade storage environments. One of the things that worked well for us was "preordering" some PPE three or four months ahead of time. To be honest, I felt dumb doing it at the time. Now, I am so glad I did.
- Instead of considering other local health care organizations as competition, work with them to help keep your community and clientele safe. I found myself doing this with clinics, dentists, nursing homes, the police department, schools, etc. They had some things early on we needed, and I was able to work with them on the things they needed.
- Work with your staff to help them understand what clinically acceptable vs. clinically preferred is. Help them to realize what is preferred, may not be available right now.
- Communication with other departments is also a key element. Make the supply chain more visible and transparent to the entire organization. Help them to understand that hoarding and panic buying of supplies is not the answer. You don't need a year's worth of PPE in one department. Hoarding and panic buying is the cause of many shortages. As one speaker said, there never was a toilet paper shortage. It was media-based panic fed by profiteers to promote consumers to buy and hoard toilet paper. In some cases, the same was done with PPE. Hopefully, no one got burned too badly with those tactics.
- One of the last pieces of advice is to look at the future "glocally." Predict how global events may impact your supplies and the ability to get them locally.

Many of these ideas will become a major topic of sessions and roundtables over the next few years I am sure. I know some of the topics at our Golf for Education event, Oct. 11 and 12 in Salina, will cover some of this. I hope to see you there.

### **AHRMM Update**

If you were unable to attend the AHRMM21 Conference, AHRMM has provided a virtual conference providing many educational opportunities to further your education and network with your peers. AHRMM21+ Virtual Conference is slated for Sept. 14-16, 2021. It includes full access to the virtual conference including keynotes, general sessions, breakout sessions, virtual exhibit hall, learning pavilions in the virtual exhibit hall and networking events, as well as on-demand. To find more information on this virtual conference, [click here](#).

### **KAHRMM Board Elections, Ron Sumner Award, Vendor of the Year Award**

The KAHRMM Board has two board positions and the president-elect position that needs to be filled. If you are interested in being considered for one of the open board positions, please complete the [Candidate Profile for 2022 KAHRMM Election form](#) and return it to me by Oct. 1, 2021.

If you have a recipient in mind for the [Ron Sumner Award for Outstanding Service to KAHRMM](#) or a candidate for Vendor of the Year, please send completed nomination forms to me or any KAHRMM Board member by Oct. 1, 2021. The Vendor of the Year nomination form just requires a paragraph or two on why you are nominating that person.

Thank you for your support.

--Mike Morgan

### **KAHRMM Calendar of Events**

**Sept. 9-10, 2021**

**CANCELED**

[\*\*KHA Annual Convention & Trade Show\*\*](#)

Wichita

**Sept. 14-16, 2021**

[\*\*AHRMM21 Virtual Conference & Exhibition\*\*](#)

**Oct. 1**

**Return the Ron Sumner Award, Vendor of the Year, and/or Board Candidate Form to Mike Morgan**

**Oct. 3-9, 2021**

[\*\*National Health Care Supply Chain Week\*\*](#)

**Oct. 11-12, 2021**

[\*\*KAHRMM Golf for Education & Conference\*\*](#)

Hilton Garden Inn & Convention Center

3320 S. 9th St.

Salina

**Oct. 21, 2021 – 1 to 2 p.m.**

*AHRMM Webinar*

Membership Benefits

### **The KAHRMM Bulletin Board**

**AHRMM:** If you were unable to attend the AHRMM21 Conference in person, you have an opportunity to attend the virtual conference, AHRMM21+ Sept. 14-16, 2021. [Click here to register](#). At 1 p.m. on Sept. 21, 2021, the AHRMM Membership Committee will host a webinar to teach you about AHRMM and the benefits of being a member and to help you navigate the website for education, online resources and networking.

**KAHRMM Membership:** The KAHRMM Board has elected to extend your membership into 2021 if you paid your 2020 membership before the end of 2020. **The new amount for dues is \$50 and \$75 after Sept. 30.** Please see the [2021 KAHRMM Membership Form](#) on [KAHRMM's website](#).

**AHRMM MEMBERSHIP:** Consider becoming an [AHRMM member](#) for access to abundant information and resources. Explore [AHRMM's website](#).

**AHRMM Update on COVID-19:** For up-to-date information coming from AHRMM and AHA concerning COVID-19, [visit their website](#).

If you have updates from your Supply Chain you would like to share with your KAHRMM peers, please send them to [Cindy Howard Reeves](#).

**PLEASE VISIT the [KAHRMM WEBSITE](#).**

#### **KAHRMM Board of Directors**

[Mike Morgan](#), CMRP, President, McPherson, (620) 241-2251

[Lori Knoeber](#), CMRP, President-Elect, Salina, (785) 452-7497

[Craig Rohleder](#), Immediate Past President, Hays, (785) 623-5838

[Teresa McHenry](#), Secretary, NW Representative, Ellsworth, (785) 472-3111

[Chrissy Fink](#), RN, CMRP, Treasure, SC Representative, Salina, (785) 452-7949

[Lisa Feil-Neavitt](#), NE Representative, Atchison, (913) 360-5555

[Tammy Jackson-Noland](#), NC Representative, Parsons, (620) 820-5362

[Mick Pond](#), SE Representative, Neodesha, (620) 325-8367

[Pat Tabor](#), FAHRMM, FACHE, SW Representative, Lawrence, (785) 505-6131

[Larry Wenthe](#), Vendor Representative, Tescott, (785) 392-7644

**Ambassador:** [Cindy Howard-Reeves](#), Ulysses

#### **Advisory Council**

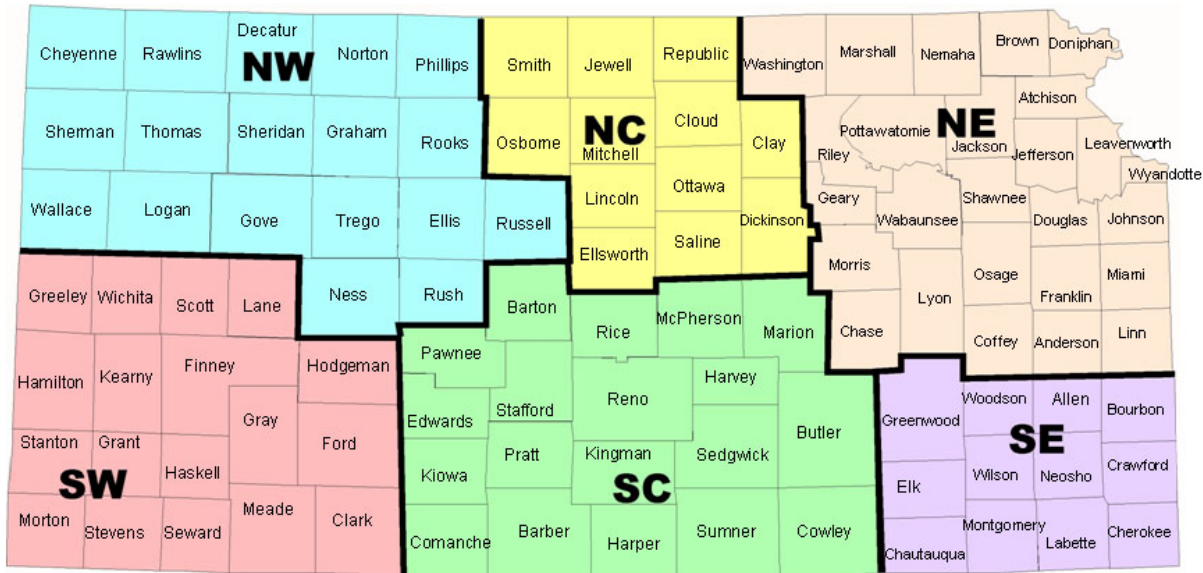
- [Rebecca Flora](#), Phillipsburg;
- [Randy Lott](#), Salina;
- [Dale Montgomery](#), FAHRMM, Hays;
- [Corey Schmidt](#), CMRP, Shawnee; and
- [Cindy Howard-Reeves](#), Ulysses

**KHA Liaison:** [Bruce Frerking](#), Overland Park

#### **Committees**

- **Central Plains Expo:** [Mike Morgan](#) and [Randy Lott](#)
- **Chapter Affiliation:** [Cindy Howard-Reeves](#)
- **Finance:** [Chrissy Fink](#) and [Mike Morgan](#)
- **Golf:** [Randy Lott](#) and [Dale Montgomery](#)
- **Marketing:** [Mick Pond](#)
- **Membership:** [Lori Knoeber](#)
- **Newsletter:** [Cindy Howard-Reeves](#)
- **Program and Continuing Education:** [Lisa Feil-Neavitt](#) and [Tammy Jackson-Noland](#)
- **Scholarship:** [Chrissy Fink](#), [Mike Morgan](#) and [Lisa Feil-Neavitt](#)
- **Special Olympics:** [Dale Montgomery](#) and [Randy Lott](#)

## KHA DISTRICT MAP



### KAHRMM Mission

The Mission of the Kansas Association for Healthcare and Resource Management is to advance the profession of health care purchasing and materials management by:

- Assisting members through training and mentoring opportunities which promote excellence
- Establishing proactive, collaborative partnerships through networking
- Promoting high ethical standards

### KAHRMM Code of Ethics

- Consider first, the interests of our hospitals in all transactions and to carry out and believe in its established policies.
- Buy without prejudice, seeking to obtain the maximum ultimate value for each dollar of expenditure so the patient may receive the best care possible at as low a cost as possible.
- Be receptive to competent counsel from our colleagues and to be guided by such counsel without impairing the dignity and responsibility of that office.
- Respect our obligations and to require that obligations to us and to our hospitals be respected, consistent with good business practice.
- Subscribe to and work for honest truth in buying and selling, and to denounce all forms and manifestations of commercial bribery.
- Decline personal gifts or gratuities that might in any way influence the purchase of materials.
- Avoid sharp practice.
- Give a prompt and courteous reception, as conditions permit, to all who call on a legitimate business mission.

# KAHRMM

Kansas Association for Healthcare  
Resource & Materials Management

Allied with the Kansas Hospital Association



## 2021 Membership Form

Active, voting memberships are available to persons professionally engaged in health care purchasing, resource or materials management; group purchasing organizations; as well as medical manufacturers, vendors or distributors. Membership may also be obtained by those professionals in other healthcare related settings not mentioned.

I hereby apply for membership in KAHRMM and/or AHRMM and certify that I meet the membership requirements.

Name (please print): \_\_\_\_\_ Title: \_\_\_\_\_

Employer Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ County: \_\_\_\_\_

Phone: Work \_\_\_\_\_ Cell \_\_\_\_\_ Home \_\_\_\_\_

Email: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Hospital Employee \_\_\_\_\_

Healthcare Supplier \_\_\_\_\_

**KAHRMM / AHRMM One-check option:** AHRMM membership is not required for KAHRMM membership. As a service to our membership, KAHRMM will coordinate your AHRMM membership renewal payment. Select your KAHRMM and AHRMM membership options below, and send one check to KAHRMM for the total amount. **When your AHRMM membership is due to renew, send your AHRMM membership renewal notice / invoice to the AHRMM Treasurer and your AHRMM dues will be paid.**

KAHRMM \$50 \_\_\_\_\_ After Sept 30th \$75 \_\_\_\_\_ New or Renewal Member (please circle)

**Note:** Due to the initial AHRMM membership questionnaire, new AHRMM applicants are encouraged to join on-line at the AHRMM website ([www.AHRMM.org](http://www.AHRMM.org)). After your first year of AHRMM membership is complete, use the One-check option to renew your AHRMM membership.

**AHRMM Renewal Membership Categories** (Select one category - see AHRMM website for membership category descriptions)

Supply Chain Provider \_\_\_\_\_ \$165.00    Affiliate / Supplier \_\_\_\_\_ \$240.00    Military \_\_\_\_\_ \$165.00  
Supply Chain Executive \_\_\_\_\_ \$220.00    Young Professional Associate \_\_\_\_\_ \$135.00  
Full-time Student \_\_\_\_\_ \$109.00    Retiree \_\_\_\_\_ \$109.00

CMRP Year Earned \_\_\_\_\_

AHRMM Fellow Year Earned \_\_\_\_\_

KAHRMM \$ \_\_\_\_\_

Renewal AHRMM \$ \_\_\_\_\_

**Total Check Amount** \$ \_\_\_\_\_

Make check payable to **KAHRMM** and mail to:

**Chrissy Fink, RN, CMRP**  
**Materials Management**  
**Salina Regional Health Center**  
**400 S Santa Fe**  
**Salina KS 67401**

Check # \_\_\_\_\_ Date Received \_\_\_\_\_

To renew with credit card, please contact Chrissy at [cfink@srhc.com](mailto:cfink@srhc.com).