



KAHRMM

Kansas Association for Healthcare
Resource & Materials Management

December 2021

President's Message

The last two years have proven to be a very weird, stressful and aggravating time for everyone, especially for those of us in the healthcare supply chain. I'm sure each of us has our own stories and lessons learned from experiences during COVID-19. This period has cost us time with friends, closed businesses and unfortunately cost us one of our main events, the Central Plains Expo – a mainstay event for more than 35 years.

They say with setbacks come new opportunities, and that is where we find ourselves. We are at a crossroads in KAHRMM history. I think we will survive and prosper with member involvement and education in the future. The KAHRMM Board met recently and had an extensive discussion about the way things may have been done in the recent past. I have included minutes/topics from the meeting ([see related article](#)) and will have more to share in the future. We talked about reverting back to the original purpose of KAHRMM, which is to provide education and networking for members ... a shoulder to lean on so to speak. We have a number of new supply chain professionals in Kansas. We need to encourage them to become involved in KAHRMM and for KAHRMM to provide a means for them to learn and be the best they can be. The importance of materials management and the supply chain has never been apparent as it has been the last two years. One of our plans is to appeal to the C-Suite to allow supply chain employees the time to educate themselves, which will positively impact our facilities.

Though we will not remove ourselves from AHRMM, we will focus our attention on helping Kansas members first.

With that said, I want to thank everyone who stepped up to help us survive the last two years. Pat Tabor is filling in as the 2022 KAHRMM president. This position became vacant when Lori Knoeber left the health care. Liz Schraer, Holton Community Hospital, a long-time member, volunteered to fill the remainder of Pat's board position. Thank you Pat and Liz!

You should have received an online survey for the election of officers. When you complete it, please nominate yourself or someone who might be willing to participate on the KAHRMM Board. It's a great way to learn!

We had a couple of vendor of the year nominees:

- Tom Greene, Halyard
- Chris Nichols, McKesson Medical

Tom Greene was named Vendor of The Year, with several folks nominating him for the award. We did not have any Ron Sumner Award nominees this year.

In closing, I would like to thank everyone for the opportunity to have served as your president for the last two years. Wishing you a blessed holiday season, and stay healthy! My last request is to please stay or get involved in KAHRMM ... don't let the organization become another victim of COVID.

--Mike Morgan

KAHRMM Board Holds Strategic Planning Meeting



The KAHRMM Board held a strategic planning meeting in McPherson on Nov. 12. Mike Morgan, president, began the meeting by leading a discussion on the October Golf 4 Education and Conference, in Salina. The discussion included what was liked and what worked. The reverse vendor fair was discussed in-depth, while most of the vendors liked it; there were a few negative comments as well.

The board discussed thoughts on KAHRMM's real mission: *The mission of the Kansas Association of Healthcare Resource & Materials Management is to advance the profession of health care purchasing and materials management by:*

- *Assisting members through training and mentoring opportunities that promote excellence.*
- *Establishing proactive, collaborative partnerships through networking.*
- *Promoting high ethical standards.*

The group made a conference call to Dee Donatelli, AHRMM, for an update, including Q&A. Donatelli stated the AHRMM Board is strictly advisory now, and AHA controls the AHRMM budget.

Other items up for discussion prior to focusing on the Strengths, Weaknesses, Opportunities and Threats Analysis were:

- Not focusing on Chapter Affiliation with AHRMM
- Focusing on KAHRMM membership education
- 501C6 education organization
- Providing more entry-level education since many members are new/younger
- Providing more open-forum opportunities at gatherings or online

The board's focus in the afternoon was on the SWOT Analysis and strategic plan. The following lists are the board's analysis of where KAHRMM is today.

- **Strengths**

- Knowledge in the group/older members
- Community/networking
- Financial reserves
- Education
- Transparency
- Gateway to vendors
- Responsible for a large part of the hospital expense budget
- Professional development
- Leadership
- Communication (best practices)
- Friendships/relationships

- **Weaknesses**

- Connecting
- Marketing
- Lack of member participation
- Time
- Commitment
- Membership: active vs. passive
- C-suite acknowledgment
- Distance to meetings

- **Opportunities**

- Membership growth and engagement
- C-Suite involvement
- Meetings, technology, YouTube
- Relevance
- Better education for members
- Flexibility for other professional groups
- Meeting location flexibility
- Rebranding
- Expanding and growing a vendor fair
- Class of trade

- **Threats**

- Government
- Limited facility funding
- Members leaving and/or retiring
- Limited time
- Insignificance
- Travel limitations
- No new members and member engagement
- Supply disruptions

- Unknown factors
- Short window of time
- Don't know all facility members

After the SWOT Analysis was completed, the following list is a few of the beginnings of the To-Do Plan for KAHRMM based on the discussion throughout the meeting.

KAHRMM'S To-Do Plan:

- President's letter to members
- Letter to CEOs via a KHA update
- Education Committee
- Know potential members-other facilities
 - Obtain a list from Bruce and Randy
- Marketing

--Mike Morgan

Editor's Comments

As I was driving home from the KAHRMM Strategic Planning Meeting, I had plenty of time (four hours) to reflect on KAHRMM ... the conception of the organization through today and what the future may hold for KAHRMM. Thinking about KAHRMM over the years, it has been a very successful organization with the best leaders an organization could recruit. Things were going along at a normal pace, then the COVID pandemic began and there was no normal as we had known it.

Randy Lott had written an [article](#) in the [July 2020 KAHRMM Newsletter](#) discussing normal, above normal, abnormal, and are we satisfied with normalcy as we know it today. It was a very thought-provoking article. Now, how does this affect KAHRMM? Did we become complacent? Individuals and organizations become complacent as things remain "normal" and everything appears to be running smoothly. However, when COVID appeared on the scene, it gave a wake-up call for the KAHRMM Board. The organization was not able to carry out its mission to its members, which is to assist members through education, networking and mentoring opportunities.

With every cloud, there is a rainbow. The pandemic did send a wake-up call to the KAHRMM Board to not become complacent but to look at opportunities to make it a better organization for its members. With the strategic planning discussions, the board is refocusing on today's needs for all levels of supply chain professionals and how we can meet those needs.

As Corey Schmidt stated "How does KAHRMM continue to be abnormal (above normal) in a world with no travel budget for education, supplier and facility consolidation, and (based on stats) an aging workforce nearing retirement. There is a need for KAHRMM, but will KAHRMM change to meet the needs of the new normal?"

In my opinion, the KAHRMM Board will stand up and meet the challenge. However, the organization is just not about the board and what it can do. The members need to stand up and take the challenge as well. There are a number of committees to serve on that meet your skills and interests, as well as other opportunities for you to be active in one of the greatest chapters in the nation.

--Cindy Howard-Reeves

Challenges, Challenges, Challenges! A Chat and Coffee Conversation

How many cargo ships are waiting to get to a dock? There aren't enough customs' personnel to check the ships in. There aren't enough truck drivers to deliver the product to its destination. Why can't we hire people when the news is telling us the unemployment rates are the lowest since COVID began? The questions go on and on. The theories to the answers above can go on and on as well. But at the end of the day, we just need our supplies.

No one understands this better than our friend and fellow KAHRMM Board Member Tammy Jackson-Noland with Labette Health, Parsons. Tammy was nice enough to chat with me regarding their struggle with supply shortages during a major expansion at their facility and outlying clinics. Labette Health is listed as a 99-bed facility but is licensed for 49 beds and serves a six-county area. Parson has a population of 8,500 people.

Tammy gave me the low-down of all the construction projects they've been doing during the pandemic.

- Added a fifth OR suite and two GI suites
- Added an entire new floor to the top of their building. Providing new space to the surgical M/S staff and patients. These additions will also allow the remodel of the medical floor that will temporarily move to the old surgical area while the medical floor is being remodeled.
- They gutted their old psych area. This is where OB and ICY will move.
- They have a new clinic building in Oswego to replace the modular building, as well as a new building for the EMS.

As you can see, Tammy has been busy! Some of her struggles have been storage for the purchased equipment, beds and furniture for the new and remodeled areas. They have filled an offsite warehouse and haven't been able to order more because lack of warehouse space to rent in town. And the reason for these issues is shortages with building materials, which the vast majority are doors. Doors? Doors! Patient-room doors (kind of important) and overhead doors for the new EMS building.

Tammy's plate is full, and everything is at a standstill. Then come staffing issues. That's a whole other story that is on our plate as well!

This is an excellent example of a day-in-the-life of supply chain professionals. No amount of preparation can keep these types of things from happening during a pandemic. We spend our time looking for substitutions to hopefully keep us moving forward until we hit that proverbial blockade (aka doors). And then we wait.

It's important to know we all deal with these issues on a day-in, day-out basis. All we can hope for is that we find some kind of normal in our work life and not take it home to our family life. The conversation Tammy and I had over the phone was so needed for both of us. It reminded us we need to be able to just vent sometimes to people that deal with the same kinds of issues. KAHRMM can provide that. We have the best group of people. I know that if I need help or need to bounce an idea off of someone, I can email or pick up the phone and call any one of the KAHRMM Board or general members for some great conversation.

So, my wish for 2022 is that all of you can take some time to just breathe and remember what you are most thankful for ... your family, friends and co-workers. We all know we'll get the job done. That's just what we do, but make sure to take care of you!

Here's to 2022!

--Lisa Feil

Flora a Graduate of the 2021 KHA Leadership Institute



Rebecca Flora, director of materials management, Phillips County Health System, Phillipsburg, and member of KAHRMM, has graduated from the Kansas Hospital Association Leadership Institute Class of 2021.

The KHA Leadership Institute graduated 26 students in its 19th class on Nov. 18 at the KHA Rural Health Symposium in Wichita. Students were nominated by their hospital CEOs to be part of this select group. They represent the future leaders of Kansas hospitals. The KHA Leadership Institute was established to help hospitals provide professional development opportunities that accentuate the personal skills and abilities needed to facilitate positive change and innovation in Kansas hospitals.

The 2021 Leadership Institute class was diverse. They represented a wide geographic distribution of hospitals from Hoxie to Lawrence and Neodesha to Elkhart – there was representation from all parts of the state. Students had been working in health care for as little as two years to more than 20 years. Several students have been in management positions while others were new managers. Some students also supervise staff from a few individuals to more than 50 employees.

The students were nominated because their CEO recognized their potential to be a future leader and wanted to help cultivate their development. Each one of these students made a personal and professional commitment to expand their skills by attending all six courses of the Leadership Institute.

The curriculum was structured to enhance each student's leadership abilities. Course #1 focused on explaining the difference between leadership and management, identifying organizational values and creating a positive organizational climate. Course #2 focused on enhancing communication skills and grassroots advocacy. Course #3 focused on team building - including how to lead a team and how to be part of a team and Course # 4 examined conflict and conflict management. Courses #5 was at the KHA Rural Health Symposium. Students learned about the challenges facing rural health care.

Congratulations Rebecca! We are proud of you.

AHRMM Update

AHRMM is reaching out to supply chain professionals to promote eLearning Bundles on sale at 50 percent discounts for members and non-members of AHRMM now through Jan. 31, 2022, by using the code NEWYEAR2022.

Visit this website for more information: [Ring in the New Year with Deals on AHRMM eLearning Bundles | AHRMM](#). Here are some of the eLearning Bundles being offered:

- *Introduction to Health Care Supply Chain (Part I & Part II Bundle)*
- *CMRP Review Course Bundle*
- *Essentials of Health Care Supply Chain Certificate Series*

KAHRMM Calendar of Events

Dec. 10, 2021

Free AHRMM Webinar: [Landing the Job – Recruitment & Resume Building Tips](#)
(A More Than Just Supplies Discussion Series Event)
2 to 3 p.m.

Now Through Dec. 16, 2021

[AHRMM21+ Virtual Conference & Exhibition On-Demand](#)

See [AHRMM Website](#)

The KAHRMM Bulletin Board

Wishing you all a very Merry Christmas and a Happy New Year!

KAHRMM Membership: Just a reminder to submit your [2022 Membership Form](#) and dues to [Chrissy Fink](#). Dues are \$50 and \$75 after Sept. 30. Please see the [2022 KAHRMM Membership Form](#) included in the *KAHRMM Newsletter* or on the [KAHRMM website](#).

Rebecca Flora Graduate of the 2021 KHA Leadership Institute Class. [See the article](#) in the [December Newsletter](#).

AHRMM MEMBERSHIP: Consider becoming an [AHRMM member](#) for access to abundant information and resources. Explore [AHRMM's website](#).

AHRMM Update on COVID-19: For up-to-date information coming from AHRMM and AHA concerning COVID-19, [visit their website](#).

If you have updates from your Supply Chain you would like to share with your KAHRMM peers, please send them to [Cindy Howard Reeves](#).

PLEASE VISIT the [KAHRMM WEBSITE](#).

KAHRMM Board of Directors

[Mike Morgan](#), CMRP, President, McPherson, (620) 241-2251

[Lori Knoeber](#), CMRP, President-Elect, Salina, (785) 452-7497

[Craig Rohleder](#), Immediate Past President, Hays, (785) 623-5838

[Teresa McHenry](#), Secretary, NW Representative, Ellsworth, (785) 472-3111

[Chrissy Fink](#), RN, CMRP, Treasure, SC Representative, Salina, (785) 452-7949

[Lisa Feil-Neavitt](#), NE Representative, Atchison, (913) 360-5555

[Tammy Jackson-Noland](#), NC Representative, Parsons, (620) 820-5362

[Mick Pond](#), SE Representative, Neodesha, (620) 325-8367

[Pat Tabor](#), FAHRMM, FACHE, SW Representative, Lawrence, (785) 505-6131

[Larry Wenthe](#), Vendor Representative, Tescott, (785) 392-7644

Ambassador: [Cindy Howard-Reeves](#), Ulysses

Advisory Council

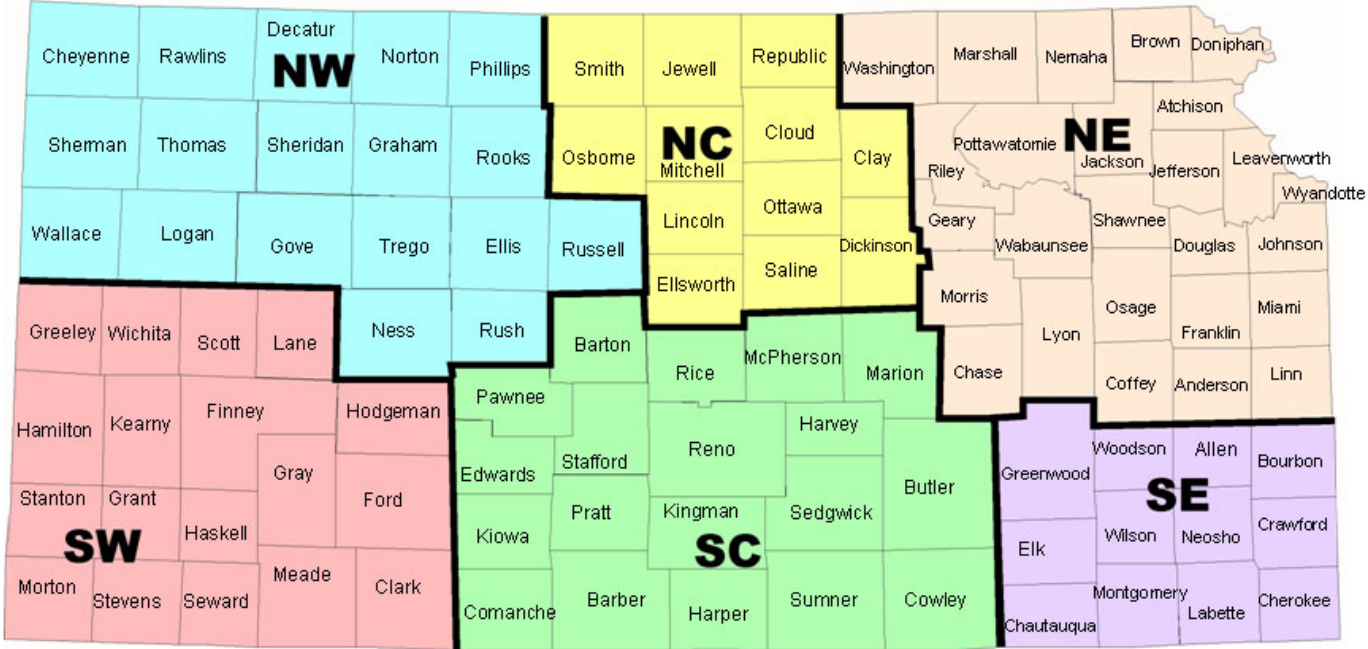
- [Rebecca Flora](#), Phillipsburg;
- [Randy Lott](#), Salina;
- [Dale Montgomery](#), FAHRMM, Hays;
- [Corey Schmidt](#), CMRP, Shawnee; and
- [Cindy Howard-Reeves](#), Ulysses

KHA Liaison: [Bruce Frerking](#), Overland Park

Committees

- **Central Plains Expo:** [Mike Morgan](#) and [Randy Lott](#)
- **Chapter Affiliation:** [Cindy Howard-Reeves](#)
- **Finance:** [Chrissy Fink](#) and [Mike Morgan](#)
- **Golf:** [Randy Lott](#) and [Dale Montgomery](#)
- **Marketing:** [Mick Pond](#)
- **Membership:** [Lori Knoeber](#)
- **Newsletter:** [Cindy Howard-Reeves](#)
- **Program and Continuing Education:** [Lisa Feil-Neavitt](#) and [Tammy Jackson-Noland](#)
- **Scholarship:** [Chrissy Fink](#), [Mike Morgan](#) and [Lisa Feil-Neavitt](#)
- **Special Olympics:** [Dale Montgomery](#) and [Randy Lott](#)

KHA DISTRICT MAP





KAHRMM

Kansas Association for Healthcare
Resource & Materials Management



Allied with the Kansas Hospital Association

2022 Membership Form

Active, voting memberships are available to persons professionally engaged in health care purchasing, resource or materials management; group purchasing organizations; as well as medical manufacturers, vendors or distributors. Membership may also be obtained by those professionals in other healthcare related settings not mentioned.

KAHRMM ___\$50.00 ___\$75.00 (after September 30th) **Renewal or New Member** (circle)

KAHRMM is a chapter affiliate of AHRMM, and has been recognized as a diamond chapter, the highest designation, for 6 years straight.

KAHRMM / AHRMM One-check option: AHRMM membership is not required for KAHRMM membership; however, as a service to our membership, KAHRMM will coordinate your AHRMM membership renewal payment. Select your KAHRMM and AHRMM membership options, and send one check to KAHRMM for the total amount. When your AHRMM membership is due to renew, send your AHRMM membership renewal notice / invoice to the KAHRMM Treasurer and your AHRMM dues will be paid.

Note: Due to the initial AHRMM membership questionnaire, new AHRMM applicants are encouraged to join on-line at the AHRMM website (www.AHRMM.org). After your first year of AHRMM membership is complete, use the One-check option to renew your AHRMM membership.

AHRMM Membership Categories (Select one category - see AHRMM website for membership category descriptions)

Supply Chain Provider ___\$165.00	Affiliate / Supplier ___\$240.00	Military ___\$165.00
Supply Chain Executive ___\$220.00	Young Professional Associate ___\$135.00	
Full-time Student ___\$109.00	Retiree ___\$109.00	

AHRMM FELLOW: Year Earned _____ AHRMM CMRP: Year Earned _____

Additional Certifications _____

TOTAL AMOUNT: _____ (total amount should include AHRMM dues if renewing AHRMM membership)

I hereby apply for membership in KAHRMM and/or AHRMM and certify that I meet the membership requirements.

Name: (please print) _____ Title: _____

Name of Hospital or Employer: _____

Address: _____ City: _____ State: _____ Zip Code: _____

Work Phone: _____ Home Phone: _____

Cell Phone: _____ Fax Number: _____

E-mail _____ KHA District (if known) _____

Applicant's Signature: _____ Date Submitted _____

Hospital Employee: Y / N

Healthcare Vendor: Y / N

PLEASE MAKE CHECKS PAYABLE TO KAHRMM, AND MAIL TO:

SRHC Materials Mgmt.

Attn: Chrissy Fink, RN, CMRP

400 S Santa Fe

Salina, KS 67401

